#### CENTRAL MECHANICAL ENGINEERING RESEARCH INSTITUTE

(Ministry of Science & Technology, Govt. of India)

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Date: 20/04/2020

### Notification No.02 / 2020

Seeking Expression of Interest (EOI) for engagement of Technical and Business Development Consultants for consultancy/marketing of different technologies of CSIR-CMERI – Durgapur related to COVID-19.

### **Mode of Operation- As Variable Fee Consultants**

CSIR-Central Mechanical Engineering Institute (CMERI), a National Laboratory under the ageis of Council of Scientific & Industrial Research (CSIR) and one of the premier Institute engaged in Research & Development of Mechanical Engineering. It is associated with several National and International Programs, desires to engage /empanel marketing consultants for marketing of different technologies of CMERI purely on temporary basis. Eligibility of consultant, Scope of work, Terms of consultancy are given below:

### Eligibility:

The marketing consultant(s) could be any legal entity, individual(s) /group of specialists/experts, corporate entities such as Firms/Companies/Societies/Trusts etc. Individuals who have been retired from Government/Semi-Government/Public sector organization(s).

#### Scope of work:

- 1. Carrying out market/demand surveys
- 2. Identifying and developing markets(s)/client(s) for the IP/ Knowledgebase
- 3. Negotiations and contracting of the IP/ Knowledgebase
- 4. Carrying out techno-economic survey/evaluation.

#### **Terms of Consultancy:**

- 1. General terms:
  - a. The consultant(s) shall be engaged for above mentioned scope of work for the technologies attached as Annexure A;
  - b. The roles, rights and responsibilities of consultant(s) as per the above scope;
  - c. The period of engagement of consultant could be upto one year only; any extension shall be reviewed and approved as the case may be.
- 2. Payment/ Fee Amount (As Variable Fee Consultant)

- 1. Upto 5% of amount realized from business development with a new customer for Technical services;
- 2. Upto 8% of amount realized for identifying a customer for knowledgebase licensing;
- 3. Upto 15% of amount realized for locating a customer for licensing IP.

Interested parties are requested to send their details (related to their current assignment as Technical and Business assignments) to the undersign.

Dr Anjali Chatterjee The Head, Business Development Group Central Mechanical Engineering Research Institute, M.G.Avenue, Durgapur-713209, WB email: bdg@cmeri.res.in

Eligible consultants shall have to sign an agreement with CSIR-CMERI, before engagement.

## Annexure A

# **COVID-19 related technologies developed by CSIR-CMERI**

	Technology	Web page Link
1.	Disinfection Walkway	https://www.cmeri.res.in/disinfection-walkway
2.	Road Sanitizer Unit	https://www.cmeri.res.in/road-sanitizer-unit
3.	Face Mask	https://www.cmeri.res.in/face-mask
4.	Mechanical Ventilator	https://www.cmeri.res.in/mechanical-ventilator
5.	Hospital Waste Management Facility	https://www.cmeri.res.in/hospital-waste-management-facility